



**focus on
global fund
distribution**

programme day 1

08.00 – 09.00	<i>Registration & breakfast</i>
09.00 – 09.15	<p>Welcome & Introduction</p> <p>Theresa Hamacher, CFA, President, NICSA, Westborough Claude Kremer, Chairman, ALFI and Vice Chairman, EFAMA, Luxembourg</p>
09.15 – 09.20	<p>Chairperson's Introduction</p> <p>José-Benjamin Longrée, Deputy CEO, CACEIS Group, Luxembourg</p>
09.20 – 09.50	<p>Opening Speech</p> <p>H.E. Luc Frieden, Minister of Finance, Luxembourg Government, Luxembourg</p>
09.50 – 10.35	<p>Luxembourg - the future opportunities and challenges for investment funds</p> <p>Moderator: Michael Ferguson, Partner, Asset Management Leader, Ernst & Young, Luxembourg</p> <p>Panelists: - Martyn Cuff, Managing Director, Allianz Global Investors Europe GmbH, Munich</p> <p>- Campbell Fleming, Head of Distribution, Threadneedle Asset Management, London</p> <p>- Jean-Marc Goy, Counsel for International Affairs, Commission de Surveillance du Secteur Financier, Luxembourg</p> <p>- Jon Griffin, Managing Director, JP Morgan Asset Management Europe S.à r.l., Luxembourg</p> <p>- Alexa Lam, Policy, China & Investment Products, Securities & Futures Commission, Hong Kong</p>
10.35 – 11.05	<i>Refreshment break and visit of the exhibition area</i>
11.05 – 11.45	<p>Fund Governance – developments in the US and Europe and what the industry should be focused on</p> <p>Moderator: John Parkhouse, Partner, PricewaterhouseCoopers, Luxembourg</p> <p>Panelists: - Stuart Fross, Partner, K & L Gates, LLP, Boston</p> <p>- Stefan Seip, Director General, Bundesverband Investment und Asset Management e.V. (BVI), Frankfurt</p> <p>- Patrick Zurstrassen, Associate, The Directors' Office, Luxembourg</p>
11.45 – 12.30	<p>Fund distribution in Latin America – the practical realities</p> <p>Moderator: Francisco Vidal, Senior Vice President, Financial Institutions, Latin America, Brown Brothers Harriman, New York</p> <p>Panelists: - Leticia Costa, Head of International Distribution, BTG Pactual, Rio de Janeiro</p> <p>- Steve Haswell, Senior Managing Director – Americas, MFS International Ltd, London</p> <p>- Bill Pingleton, Managing Director, Franklin Templeton Investments, St. Petersburg</p> <p>- Marc Raynaud, Chairman of the Board, BNP Paribas Investment Partners, Paris</p>

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12.30 – 13.05	<p>Interview: A view from the top</p> <p>James Charrington, Managing Director, Head of International Retail, BlackRock, London Interviewer: Denise Voss, Conducting Officer, Franklin Templeton Investments, Luxembourg</p>
13.05 – 13.10	Chairperson's wrap up
13.10 – 14.20	<i>Lunch sponsored by</i>



STATE STREET

14.20 – 14.25	<p>Chairperson's Introduction</p> <p>José-Benjamin Longrée, Deputy CEO, CACEIS Group, Luxembourg</p>
14.25 – 15.00	<p>What you always wanted to know about “Endogenous Risk in Asset Management” but never dared to ask</p> <p>Jean-Pierre Zigrand, Professor, London School of Economics, London</p>
15.00 – 15.40	<p>FATCA – current status of the regulation and what it could mean for the European fund industry</p> <p>Moderator: Georges Bock, Partner, KPMG, Luxembourg Panelists: - Roger Exwood, Director of Tax, iShares Europe, BlackRock, London - Peter De Proft, Director General, EFAMA, Brussel</p>
15.40 – 16.10	<i>Refreshment break and visit of the exhibition area</i>
16.10 – 16.55	<p>T2S / Lux CSD: simply new securities settlement plumbing or a tidal change in the fund industry?</p> <p>Moderator: Olivier Maréchal, Partner, Banking Industry Leader, Deloitte, Luxembourg Panelists: - Brenda Bol, Vice President, Sales Investment Funds Services, Clearstream Banking, Luxembourg - Jean-Michel Loehr, Chief Industry and Government Relations, RBC Dexia Investor Services, Luxembourg - Bernard Simon, Vice President, Head of IT Department, Finesti, Luxembourg - Pierre Thissen, Head of Market Infrastructure, Central Bank, Luxembourg</p>
16.55 – 17.25	<p>Global financial market structure – market dynamics and trends</p> <p>Andrew Simpson, Head of Business Development, Depository Trust & Clearing Corporation, London</p>
17.25 – 17.30	Chairperson's closing remarks
17.45 – 19.30	<i>Cocktail Reception sponsored by</i>

programme day 2

08.15 – 09.00	<i>Registration & breakfast</i>
09.00 – 09.05	<p>Chairperson's Introduction</p> <p>Rafik Fischer, Director General, Head of Global Investor Services, KBL European Private Bankers, Luxembourg</p>
09.05 – 09.35	<p>Interview: 2011 – what are the regulatory challenges?</p> <p>Jean Guill, Director General, Commission de Surveillance du Secteur Financier, Luxembourg Interviewer: Dominic Hobson, Editor-in-Chief, Global Custodian, London</p>
09.35 – 10.05	<p>Investment products - the new landscape in Hong Kong</p> <p>Alexa Lam, Policy, China & Investment Products, Securities & Futures Commission, Hong Kong</p>
10.05 – 10.45	<p>Funding retirement in Europe: Current trends and policy issues in European Pension Funds</p> <p>Moderator: Gerd Gebhard, Director, PECOMA International S.A., Luxembourg Panelists: - Michael Atzwanger, Managing Director, Pensplan Centrum AF – SpA, Bolzano - John Nugée, Senior Managing Director, Official Institutions Group, State Street Global Advisors, London</p>
10.45 – 11.15	<i>Refreshment break and visit of the exhibition area</i>
11.15 – 11.45	<p>Interview: A new generation of investment funds designed for today's and tomorrow's challenges – what's here and what's next?</p> <p>Matthias Liermann, Global Head of Fund Platforms db-X, Deutsche Bank AG, London Interviewer: Bernard Lhoest, Partner, Ernst & Young, Luxembourg</p>
11.45 – 12.15	<p>Life after Near Death - how the financial crisis is reshaping the Investment Industry, Public Policy and American Politics</p> <p>Paul David Schaeffer, President, ReFlow, San Francisco</p>
12.15 – 12.20	Chairperson's wrap up
12.30 – 13.45	<i>Lunch hosted by</i>



BNP PARIBAS
SECURITIES SERVICES

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programme day 2

13.45 – 13.50	<p>Chairperson's Introduction</p> <p>Rafik Fischer, Director General, Head of Global Investor Services, KBL European Private Bankers, Luxembourg</p>
13.50 – 14.30	<p>Learning to talk about distribution networks - a revolution in how we make fund sales agreements, reconcile positions and pay commissions</p> <p>Noel Fessey, Global Head of Fund Services, Schroder Investment Management (Luxembourg) S.A., Luxembourg</p>
14.30 – 15.15	<p>The business implications of regulation on distribution</p> <p>Moderator: Mark Evans, Partner, PricewaterhouseCoopers, Luxembourg Panelists: - Henriette Bergh, Head of International Funds, Morgan Stanley Smith Barney, London - Lou Kiesch, Partner, Deloitte, Luxembourg - Philip Warland, Head of Public Policy, Fidelity International, London</p>
15.15 – 15.45	<p><i>Refreshment break and visit of the exhibition area</i></p>
15.45 – 16.30	<p>Regulation matters to you</p> <p>Moderator: Freddy Brausch, Co-Chair of ALFI's Legal & Regulatory Committee and Partner, Linklaters LLP, Luxembourg Panelists: - Gilles Dusemon, Partner, Loyens Loeff, Luxembourg - Jacques Elvinger, Partner, Elvinger, Hoss & Prussen, Luxembourg - Claude Kremer, Partner, Arendt & Medernach, Luxembourg</p>
16.30	<p>Chairperson's closing remarks</p>

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